

ADP TotalSource Now Surpasses 400,000 Worksite Employees; Only Four U.S. Private Sector Companies Have That Many Employees

Unique Co-Employment Partnership Helps Small and Midsized Businesses Advance Their Business Objectives, Reduce Employee Turnover and Stay Focused on Their Goals

ROSELAND, NJ -- (Marketwired) -- 02/03/16 -- <u>ADP TotalSource</u>, the largest Professional Employer Organization (PEO) in the United States, today announced that it now co-employs more than 400,000 worksite employees. As the co-employer, ADP TotalSource offers these employees industry-leading benefits that help its small and midsized clients attract top talent and support their co-employees' growth and development.

ADP TotalSource's unique services and solutions are relied upon by thousands of businesses to help manage all aspects of their HR, enabling those companies to focus on growth. ADP TotalSource has continued to grow organically over the last 17 years. In fact, if ADP TotalSource were an independent employer, its work with more than 400,000 worksite employees would rank it among the top five private sector employers in the United States.

"We're proud to have the privilege to serve more than 400,000 worksite employees and their dependents with our health, wealth, life and work platform," said Maria Black, President of ADP TotalSource. "We take our responsibilities as a coemployer very seriously and always strive to ensure we are providing our worksite employees with the best benefits, training, and development tools we can. By helping them, we help our clients succeed."

When it comes to attracting great talent, employers know that the benefits they offer play an important role in becoming an employer of choice and competing for talent. SHRM's 2015 Strategic Benefits Survey found that 38% of HR professionals indicated that in the past 12 months, their organizations leveraged their benefits program to recruit employees at all levels. In addition, developing a robust benefits program is an excellent way for businesses to grow employee engagement and motivation. In fact, industry research found that companies in the top quartile of employee engagement had 10 percent higher customer ratings, 21 percent higher productivity, and 22 percent higher profitability than those companies in the bottom quartile of employee engagement.

"The war for talent is real and increasing in velocity. With Millennials growing in the workforce, and Baby Boomers heading into retirement, we believe it's imperative to understand the needs of today's employees," Black said. "From connecting with our clients on an individual basis, to performing direct surveys of our worksite employees, we take an active role in gathering important feedback to develop the programs and solutions our clients need to successfully recruit and retain top talent."

A PEO provides a co-employment relationship where clients retain the day-to-day control over management of their employees, and the PEO handles HR and employee benefits administration responsibilities. Clients who partner with ADP

TotalSource gain access to a larger suite of offerings, including FORTUNE 500[®]-caliber health benefits and employee growth and development programs. These, in turn, allow clients to provide more robust benefits to help attract and retain employees. Other benefits realized by businesses choosing ADP TotalSource include a dedicated HR professional, career development training, recruiting and new talent selection, and access to a top-flight 401(k) retirement savings plan that provides a broad range of investment choices and includes full plan administrative services.

For more information about ADP TotalSource, please call 1-800-HIRE-ADP (1-800-447-3237) or visit www.adptotalsource.com.

About ADP TotalSource

ADP TotalSource is a Professional Employer Organization (PEO) that offers small to midsized businesses an end-to-end cloud-based human resource solution that includes guidance from dedicated human resource professionals. ADP TotalSource clients access a full suite of critical HR services and benefits such as compliance assistance, including the Affordable Care Act; health benefits and retirement solutions; risk management; talent recruitment and management, and other employee solutions. In addition, through a co-employment relationship, client companies and ADP TotalSource share responsibility for minimizing certain employment risk.

Powerful technology plus a human touch. Companies of all types and sizes around the world rely on ADP's cloud software and expert insights to help unlock the potential of their people. HR. Talent. Benefits. Payroll. Compliance. Working together to build a better workforce. For more information, visit <u>ADP.com</u>.

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