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## **IT Powerhouse EMC® Signs with ADP® for Human Capital Management Solution Spanning 28 Additional Countries, Strengthening Existing Relationship**

**Already Experienced with ADP GlobalView® HCM, EMC will Add ADP Streamline® to Help Ensure Prompt and Accurate Care for Many of Company's 65,000 Employees Around the World**

**ROSELAND, N.J. - September 9, 2014** - ADP®, a leading global provider of Human Capital Management (HCM) solutions, today announced that EMC Corporation, a global leader in enabling businesses and service providers to transform through their use of information technology as a service (ITaaS), has chosen ADP to deliver payroll, health and wellness, and time and labor management solutions. EMC currently has approximately 65,000 employees worldwide.

EMC - an ADP client for more than 20 years -- has been using ADP's Comprehensive Outsourcing Services (COS) in North America, and ADP GlobalView® HCM to serve employees in 19 countries. This agreement extends ADP's work on behalf of EMC to 28 additional countries, which will be integrated with the ADP Streamline global payroll solution.

"I'm delighted EMC is extending the exceptional relationship we've enjoyed with ADP for two decades," said Kevin Close, EMC's Senior Vice President, Global Compensation and Benefits. "This truly is a two-way strategic partnership, one in which each company has learned from the other. We are relying on ADP to help ensure we remain compliant everywhere we do business - and we appreciate how ADP relies on EMC for many of its own technology needs given its leadership role in the critical human capital management industry."

Close's positive comments were echoed by Mark Benjamin, President of Global Enterprise Solutions at ADP.

"We're pleased that a recognized global leader like EMC has chosen to continue its longstanding relationship with ADP on these business-critical issues," said Benjamin. "By partnering with ADP, EMC is enabled to focus even more on driving its own business success on a global scale. We're gratified, once again, by the confidence a major global company like EMC has placed in ADP and the partnership we've built over many years."

"It was clear what drove EMC to expand its agreement with ADP," said Lisa Giglio, EMC's Senior Director of Finance, Global Employee Compensation. "The ADP platform gives us a common process and the reporting and analytics that we need in a consolidated dashboard."

"We wanted to ensure we have a common global platform, and ADP Streamline provides us with the perfect opportunity to achieve this objective and realize the many benefits of a standard environment," said Giglio. "Our goal is to have all of EMC's global data at our fingertips, in one place."

Giglio said it was important to have a single platform, from a trusted partner, to help ensure local compliance and increase the ability to manage employees in an integrated fashion.

"The truth is, we are one team, with a common mission, but we had disparate systems outside of our ADP GlobalView HCM solution," she explained. "We needed global processes and controls to minimize risk and enhance compliance. We wanted the industry expert in human capital management to help ensure we are compliant with local requirements, wherever in the world EMC operates."

While Giglio said ADP's "payroll execution is outstanding," she went on to say that "given ADP's focus on broader HCM solutions, it is very advantageous for us to consolidate onto ADP's single platform."

"ADP's commitment to service also is a differentiator," Giglio said. "They are there when we need them."

"We rely on ADP and its payroll accuracy is consistently where we need it to be. That's why we are happy to participate on ADP's Client Advisory Board and in its Re-Think Global conference," she said. ADP manages its Client Advisory Board to maintain two-way dialogue with key clients, and hosts the Re-Think Global conference as a shared-learning experience between clients and the company.

Innovation also has proven advantageous to the services EMC can offer its employees as the company seeks to stay ahead of the technology curve.

"Staying in front of technology advancements that employees want - like mobile capabilities - is another strategic focus area," said Giglio. "We've been able to do that with ADP and the ADP Mobile Solutions app." ADP said more than three million end-users have downloaded the app on multiple platforms.

Norway was the first country to "go live" with the ADP Streamline solution in April, followed by Finland and Denmark in May. "We're very pleased with how quickly we could bring the first few countries on board, providing a seamless transition to the new ADP platform," Giglio said. The project will continue across Europe and Latin America over the next two years.

#### **About ADP**

With more than \$12 billion in revenues and 65 years of experience, ADP® (Nasdaq: ADP) serves approximately 637,000 clients in more than 125 countries. As one of the world's largest providers of business outsourcing and Human Capital Management solutions, ADP offers a wide range of human resource, payroll, talent management, tax and benefits administration solutions from a single source, and helps clients comply with regulatory and legislative changes, such as the Affordable Care Act (ACA). ADP's easy-to-use solutions for employers provide superior value to companies of all types and sizes. ADP is also a leading provider of integrated computing solutions to auto, truck, motorcycle, marine, recreational vehicle, and heavy equipment dealers throughout the world. For more information about ADP, visit the company's Web site at [www.ADP.com](http://www.ADP.com).

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