



A more human resource.®

## Corporate Overview

### Creating meaningful experiences through technology, expertise and data insights

ADP's mission is to power organizations with insightful solutions for clients and their employees, as digital technology, globalization and new business models reshape the way people work. As the world of work evolves, our technology, expertise and data insights deliver measurable results, peace-of-mind and an enabled, productive workforce. Our leading technology and commitment to service excellence is at the core of our relationship with each one of our clients, whether it's a small, mid-sized or large organization operating in one or multiple countries around the world. We are constantly innovating to help our clients leverage HCM solutions in order to streamline and simplify their human resources ("HR") processes, drive better business results and manage their most important investment – their people.

Our business strategy is based on the following three strategic pillars, which are designed to position ADP as the global market leader in HCM technology and services:

Grow a complete suite of cloud-based HCM solutions;

Grow and scale our market-leading HR Outsourcing ("HRO") solutions by leveraging our platforms and processes; and

Leverage our global presence to offer clients HCM solutions wherever they do business.

#### ADP AT A GLANCE

**1949**  
year founded

**\$13.3B USD**  
revenue FY18

**No. 243**  
Fortune 500 ranking

**58,000**  
associates

**Serves clients in more than 140+**  
countries

**740K+**  
clients worldwide

**One of largest providers of HR services**  
in North America, Europe, Latin America and Pacific Rim

**Exceptionally strong AA/Aa3 credit rating**  
from Standard & Poor's® and Moody's®

**ADP Headquarters**  
1 ADP Blvd, Roseland, NJ

**President and CEO**  
Carlos A Rodriguez

 [Full list of awards](#)



## Business solutions for employers

**GlobalView®** – Delivers an integrated Payroll, HR, Talent, Time and Benefits solution that provides flexible expertise, technology and outsourcing for global organizations. GlobalView helps businesses adapt to changing global and local standards, while driving organizational agility, reducing risk, and improving workforce engagement.

**ADP SmartCompliance®** – Marries people, process and service with your technology to help relieve your people of many of the risk-laden, manual and administrative tasks required to comply with applicable laws. It is scalable to provide continuity as your organization grows and the legislative landscape evolves.

**ADP Mobile Solutions®** – From payroll and timesheets to retirement balances, news and events and company contacts, ADP Mobile Solutions empowers your employees to securely connect with your organization right from their smartphones.

**HR Outsourcing** – Whether your organization is small, large or in between, we can take on many of your administrative HR functions, and help guide you through complex HR situations. Plus, our compliance support can help you avoid costly penalties and potential lawsuits. By providing expertise, best-in-class employee programs, and minimized risk, ADP outsourcing services give you our deepest level of support, freeing you up to focus on your people — and grow your business.

- For small and mid-size businesses, ADP TotalSource® is a Professional Employer Organization (PEO), which provides you with ADP experience, scale and stability, and lets you rest assured that your most critical aspects of HR will be managed properly.
- For large businesses, our Comprehensive Outsourcing Services is a “hire-to-retain” solution offering a dedicated team and best-in-class technology.

## Our more individualized services include:

### Benefits Solutions

- Health & Welfare
- Carrier Enrollment
- FSA/HSA/HRA
- Commuter Benefits
- Employee Communications
- Leave Administrations
- Analytics and Reporting
- ACA Compliance

### Retirement Services

- Defined Contribution
- Executive Deferred Compensation
- Premium-Only Cafeteria Plans
- Recordkeeping
- Reporting
- 401(k) and SIMPLE IRA Administration

### Added-Value Services

- Tax Credit & Incentive Services
- New Hire Reporting Service
- Wage Garnishment Service
- Insurance

## BY THE NUMBERS

**18M+**

ADP Mobile Solutions App users

**No. 1 App**

for Human Resources

**99% HCM clients in U.S.**

on a strategic, cloud-based platform

**64M employee tax statements**

processed and delivered in FY18

**\$1.85T moved in client funds**

in the U.S. in FY18

**Pays nearly 40 million worldwide**

1 in 6 workers in U.S.



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NASDAQ: ADP



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